

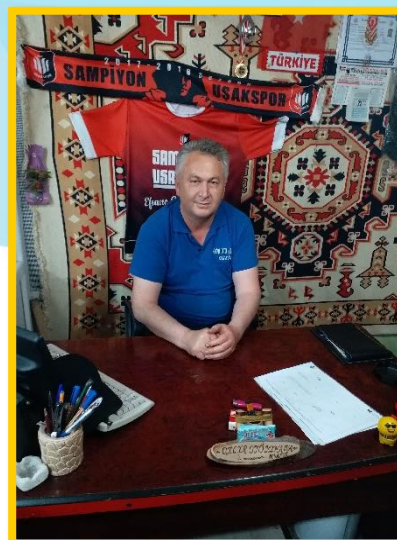
Osman is 44 years old and along with his sons, he's been running a car-wash business for about 3 years. Before he started his own business, he had worked in some of the larger garages in his town. Osman thought that, having enough experience with cars and washing procedures, it was time to open his own place. He didn't need to apply for a **loan** or any public funding. He is a sole trader now, but maybe in the future they can turn it into a family company.

They provide all car washing services from simple "wash, wax and **polish**" to in-depth valeting.



In this job, you should not only know which product to use on which surface of the car, but also be aware of the requirements for each car.

"The most important thing in this job is reliability. Customers trust you and you know, these days cars aren't cheap. You must protect every single part of the car. Also, you must be careful about the people you work with. You cannot imagine what people keep in their cars." Osman says.



His motto in life is: Nobody can sell you a product cheaper without making it worse! Looking only at the price of a product means to be at risk of a **deceit**.

## Glossary

- **Loan:** A thing that is borrowed, especially a sum of money that is expected to be paid back with interest.
- **to polish:** Make the surface of (something) smooth and shiny by rubbing it.
- **Deceit:** dishonest or illegal methods used by a person or organization in order to get something or to make people believe that something is true when it is not.